



PERFORMANCE RESULTS, INC.

Achieving results at every level.

P.O. Box 5267 - Laytonsville, MD 20882
301-963-5953
www.performance-results.net



LET US NAVIGATE YOU THROUGH THE EVALUATION PROCESS.

The professional and experienced staff of Performance Results, Inc. offers their diverse clientele the best in evaluation consulting services.

Enabling clients to effectively evaluate their own achievements and pursue greater success, PRI is motivated by the philosophy that accountability breeds success. Our personal approach and attention to detail ensures each client's unique challenges, goals and specifications are integrated into the evaluation process.

PRI provides services for both government agencies and private non-profit organizations seeking to define their true performance and determine how to achieve greater success. Our commitment to addressing individual needs and specifics allows us to successfully work with clients of various sizes, missions and ranges of evaluation needs.

CONTACT US

Performance Results, Inc.
P.O. Box 5267
Laytonsville, MD 20882
Phone: (301) 963-5953
Fax: (301) 368-3577
Web: www.performance-results.net
Email: contact@performance-results.net

GOVERNMENT CREDENTIALS

PRI is woman-owned.
PRI is a designated small business.
PRI is on the GSA schedule

ABBREVIATED CLIENT LIST

US Department of Justice
US Dept. Housing & Urban Development
Institute of Museum & Library Services
National Endowment for the Arts
American Association of Museums
Smithsonian Institution
National Fatherhood Initiative
ProLiteracy Worldwide
Alliance for the Family
DC Arts & Humanities Education Collaborative
Brooklyn Public Library
Georgetown University Library
Washington State Library
The Morton Arboretum
MacLellan Foundation





HOW FAR HAVE YOU COME?

HOW FAR DO YOU WANT TO GO?

PERFORMANCE RESULTS, INC. is committed to helping our clients develop, manage and evaluate their programs, thereby enabling each program to deliver the maximum benefit to people served. We offer training in Results-Focused Planning and Evaluation so our clients can understand the process of planning for and conducting their own evaluations. We also offer evaluation services to those clients who prefer to have an independent evaluator determine the outcomes of their programs or projects. In addition, we design and deliver customized data systems and surveys to help our clients keep track of program data.



TRAINING

PERFORMANCE RESULTS, INC. provides training in Results-Focused Planning and Evaluation, also known as Outcome-Based Evaluation, which we specifically tailor to meet our clients' needs based on the types of programs or services they wish to evaluate. This highly interactive training program uses lecture, small group work and case studies to increase participant understanding of evaluation, survey design, and data collection and analysis.

The Results-Focused Planning and Evaluation training introduces participants to logic models, outcomes, inputs and outputs, creating measurable indicators, instrument design and data collection. Our training sessions include exercises in which participants develop evaluation plans for their program or institution under the supervision of an experienced evaluator/trainer.

WE TRAIN clients in evaluation concepts and practices which can be applied to their program.

LOGIC MODELS
OUTCOMES
INPUTS AND OUTPUTS
CREATING MEASURABLE INDICATORS
INSTRUMENT DESIGN
DATA COLLECTION

WE ACCOMMODATE a variety of clients with respect to size, purpose and depth of analysis.

FOUNDATIONS, FUNDERS AND NON-PROFITS
NATIONAL ASSOCIATIONS
FEDERAL AND STATE GOVERNMENT AGENCIES
COMMUNITY AND FAITH-BASED ORGANIZATIONS

Our training sessions are offered in either a one or two day format and can accommodate up to 60 participants. Attendees receive a comprehensive manual on the principles of Results-Focused Evaluation. The manual is designed for training session discussions and exercises, and additionally serves as a reference source for clients as they plan and implement their own evaluations.



EVALUATION

PERFORMANCE RESULTS, INC. provides comprehensive evaluation services beginning with an assessment of your program, services and/or organization needs. We develop customized tools for data collection and our evaluations incorporate qualitative and quantitative findings that are statistically examined in context of desired outcomes or goals of your organization.

We are experienced with multiple approaches to data collection, including web, mail and telephone surveys, records retrieval and analysis, observational techniques and other state-of-the-art evaluation methods.

We deliver a full range of data processing services and present our findings formally. Our reporting style caters to the needs of the client with data that is interpretable in text, numeric and table formats.

DATA COLLECTION is critical to evaluation. Program specifics and client insight help determine which method(s) will work best

- WEB OR EMAIL SURVEYS
- TELEPHONE SURVEYS
- QUESTIONNAIRES
- RECORDS RETRIEVAL
- OBSERVATIONAL TECHNIQUES

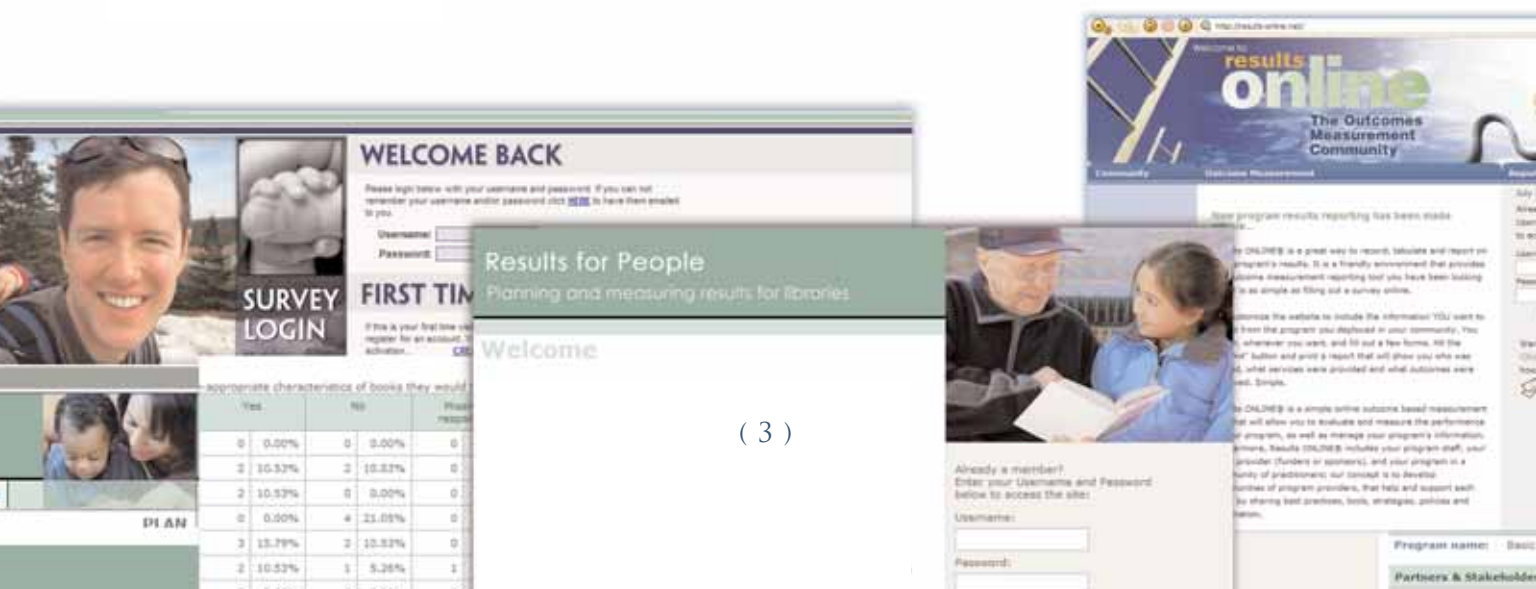
DATA ASSESSMENT may require a sophisticated statistical package. Our skilled analysts are experienced with the following software packages:

- SAS
- SPSS
- STATA

When primary data are collected, we will code, clean, edit and prepare documentation according to our client's specifications. Our analysts employ field credibility guidelines to avoid potential bias and present findings of a reputable standard.

DATA SYSTEMS

PERFORMANCE RESULTS, INC. provides data systems design, development and support for our clients. These customized databases allow our clients to be in control of their evaluations as well as constantly within reach of current performance data. The databases help our clients generate reports detailing project/program results anytime, for any audience or stakeholder.





WEB-BASED EVALUATION TOOLS

PERFORMANCE RESULTS, INC. believes in empowering our clients with the skills and tools they need to credibly and efficiently evaluate their own programs or projects. We help our clients to achieve these ends through customized, web-based evaluation systems and desktop applications as well as manuals complete with sample evaluation forms suitable for nearly every type of program.

RESULTS ONLINE ®

RESULTS ONLINE ® is a web-based program evaluation tool that allows you to manage program data and outcomes simply and efficiently. The system is created with your unique program characteristics in mind, and produces automated reports on the fly, that describes who was served, what services were provided, and what outcomes were achieved.

PRI also offers ASPIRE ® , our Automated System for Program Information Reporting and Evaluation, which is our customized desktop application of RESULTS ONLINE®.

EVALUATION MATERIALS

PERFORMANCE RESULTS, INC. makes our valuable training materials available for sale to anyone who is interested in learning how to develop an evaluation plan for a project or program. These manuals include all the forms you need to set up a comprehensive program evaluation design and explains how to create program evaluation logic models, develop data instruments to assess program performance and walks the user through the development and measurement of program outcomes.

EVENT & MEETING PLANNING

For meeting management, our careful process of planning, delivery and review provides you with a rare commodity— peace of mind. Our vision is to be a provider of superior workshop and meeting management service solutions. Our goal is to exceed your expectations by establishing lasting partnerships based on the highest levels of service, loyalty and integrity. To keep everything on track, we assume responsibility for your event planning through seamless logistical coordination and flawless execution. We assist you in better defining objectives and guide you in selecting the site, developing a timeline and budget and finalizing the logistical details. PRI's on-site team remains immersed in the countless details of your event planning. We provide comprehensive reports which utilize registration data, on-site comments and survey questionnaires. At the conclusion of every project, we analyze the data and present you with our detailed results and recommendations.

*There is a reason our meetings are better.
We listen. We strategize. We implement.
And we exceed your expectations.*

MORE CLIENTS

- (US) Office of Personnel Management-Washington, DC
- Institute for Youth Development-Washington, DC
- Michigan Association of Community Arts Agencies (MACAA)-Lansing, MI
- National Dance Education Organization-Bethesda, MD
- Higgins Armory Museum-Worchester, MA
- Wildlife Conservation Society-Bronx, NY
- Connecticut Humanities Council-Middletown, CT
- Pennsylvania Commonwealth Libraries-Harrisburg, PA
- Idaho State Library-Boise, ID
- New Mexico State Library-Santa Fe, NM
- University of Utah Library-Salt Lake City, UT
- Washington State Library-Tacoma, WA

